

Curriculum Vitae'

David K. Rea, MPA, MS, FACMPE
2894 Old Elm Lane
Germantown, Tennessee 38138
Cell (901) 246-3123

Education:

Master of Science, Education Administration and Supervision,
Concentration: Computer Research.
University of Memphis, Memphis, TN, December 1980

Master of Public Administration, Health Services Administration,
University of Memphis, Memphis, TN, August 1976

Bachelor of Business Administration, Management and Economics,
University of Memphis, Memphis, TN,

Experience and Areas of Special Interest:

Medical Group Management...

With special emphasis in the areas of Medicare and 3rd party reimbursement, physician compensation which incorporated RUV analysis, strategic planning and development, practice valuations, contract negotiations, development of ambulatory diagnostic centers, A/R and clinical computer system applications.

Experience:

Rea and Associates, Inc......1989 - Present
Founder and President.

Responsible for providing medical management and financial consulting services to over 200 medical group practices, 1000 plus physicians, and numerous hospitals, and health care organizations.

Specialized areas of expertise includes 3rd party reimbursement, strategic planning and development, contract negotiations, A/R and clinical computer system applications. The firm provides the following services to clients: evaluations of client billing and collections systems, strategic planning, physician compensation planning, systems analysis of administrative and clinical operations including flow charts of major clinical functions, cost allocations and capitation analysis, merger and acquisition analysis, fee and reimbursement analysis, and practice valuations.

The Jones Clinic.....Dec 2006 – July 2013
Chief Operating Officer

Responsible for day-to-day operations and management of oncology / hematology group practice. The clinic was founded in 1998 and currently has 50 employees, 1 full-time operating clinic, 1 satellite clinics, 2 pharmacists, and 30 clinical trials.

Accomplishments. The Jones Clinic is a certified QOPI practice, has an extremely active clinical trials program, and has sustained profitability record even with decreased Medicare and commercial reimbursement. As the COO, I renegotiated numerous 3rd party reimbursement contracts, and implemented an effective billing and compliance program.

Semmes-Murphey Clinic.....Dec 78 - Nov 89

Administrator

Operations expanded from my initial involvement in December 1978 from 14 physicians to over 30 physicians in November 1989.

Responsible for day-to-day operations and management of 30 physician member neurosurgical, neurology, physical medicine / rehabilitation and neuropsychology group practice. The clinic currently has over 300 employees, 6 full-time operating clinics, 9 satellite (part-time) clinics, full diagnostic imaging centers, and a comprehensive neurophysiology laboratory that provides eegs, emg/ncs, and carotid ultrasound services.

The clinic is considered a national neuroscience center of excellence.

University of Tennessee, Medical Center.....Jun 76 - Dec 78

Business Manager, Department of Pediatrics

Responsible for clinic management in the Department of Pediatrics. The Department of Pediatrics consisted of 30 physicians and over 100 employees.

Professional and Community Community Service Associations:

Germantown Economic Commission. City of Germantown TN, 2011 to Present

American College of Medical Practice Executives.

Fellow, 1990 to Present

Nominee, 1987 to 1989

Medical Group Management Association

Oncology and Hematology Assembly:

Neurology and Neurosurgery Administrative Assembly:

Chairman, 1989

Chairman-Elect, 1988

Executive Committee, 1987 to 1989

American College of Medical Practice Executives (ACMPE)

Fellow, 1990 to Present

Paper: David K. Rea, "The Advanced Group Practice Model", College Forum, American College of Medical Group Administrators, Medical Group Management Association, Denver, Colorado, Spring 1990.

Tennessee Medical Group Management Association,.

Past President, 1988

President, 1987

President-Elect, 1986

Secretary, 1985

Executive Committee, 1985 thru 1988

Mid-South Medical Group Management Association,

Founder, 1987

Memphis and Shelby County Medical Society.

Member, Contracts Review Committee, 1987 to 1991